



2023 ANNUAL REPORT

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Dedication

This annual report is dedicated to the donors and volunteers who have breathed life into Friends of Lake Leelanau.

We thank you for your extraordinarily enthusiastic and generous response to the idea of establishing an independent public foundation to safeguard the health and beauty of Lake Leelanau far into the future.

Mission

The mission of Friends of Lake Leelanau, an independent public foundation, is to protect the waters of Lake Leelanau in perpetuity. Friends accomplishes this goal through an endowment, the income from which is distributed to tax-exempt organizations focused on improving the aquatic health of Lake Leelanau.



Acknowledgements

Last year Friends was remiss in neglecting to express its appreciation in these pages to the very talented Laura Obus, who was responsible for the design and distribution of last year's handsome annual report. The content of this year's report was largely written by Tom Hiatt. Carol Rademacher generated the lists of donors. Bill Grogan skillfully managed the lay-out. Members of the Campaign Committee, Ron Reimink and many others contributed photographs. Jennie Keller, Jim Grogan, Carol Rademacher and Nora Hiatt all proofread the report and provided invaluable suggestions.

Letter from the Board of Directors

Friends of Lake Leelanau was established in the fall of 2021 with one goal: to provide a recurring stream of funding to protect Lake Leelanau from invasive species and other threats in perpetuity. Friends is organized as a public nonprofit foundation. In practice, Friends will function as an endowment, using a significant portion of its income each year to make grants to qualified nonprofits which have the capability to help keep Lake Leelanau pristine. The balance of the annual income will be invested to continue to build Friends' investment portfolio, so that the resources of the foundation will, over time, keep pace with or exceed the rate of inflation.

Friends' Campaign Committee adopted a goal of raising an \$8,000,000 endowment. The members of the Campaign

Committee met for the first time in January 2022 via Zoom and have worked together closely since.

Friends made phenomenal progress toward its fundraising goal during the past two years.

We started the year with \$5.9 million in total gifts and pledges from 168 donors. Of the total amount pledged, Friends had received \$3.1 million in contributions as of December 31, 2022. We ended 2023 with an estimated \$7.2 million in total gifts and pledges from 351 donors. In addition, by the end of 2023, Friends had earned around \$450,000 in returns on its investment portfolio since inception.

We could not have made this extraordinary progress without the leadership and dedication of the members of the Campaign Committee, the Founders who provided leadership gifts and/or organized fundraising events, the seventeen families who opened their homes to host "friend raising" events in 2022 and 2023 and the members of the Lake Leelanau community who have responded to the idea of establishing Friends with extraordinary enthusiasm and generosity.

Jennie Keller President

Jim

Jim Grogan Vice President

Tom

Tom Hiatt Vice President





A Special Thanks to Members of the Campaign Committee

From the outset, Friends has sought to build awareness in the community about the need for an organization with

Friends' goals. In addition, Friends has sought to engage members of the community to help breathe life into the new organization and coordinate a campaign to raise funds for Friends. During 2022 and 2023, Committee members have planned and hosted events in their homes, enlisted friends and neighbors, staffed booths, developed a social media campaign, written newspaper articles and helped build—and staff—floats for the July Fourth parades. Since Friends has no paid staff, all of the Campaign's work has been undertaken by volunteers.

The members of the Campaign Committee include:

Andrew Bradford Charlie Boesel Tony and Cathy Borden Hayward and Kathy Draper Sue and Michael Downs Bill and Leanne Grogan Jim and Mary Jo Grogan Tom and Nora Hiatt Annie and Bill Hostetler Andy and Robin Jamieson Amy Grogan Jui Jennie, Darren and Madi Keller Dawn and Chris Lund Steve Martineau Tad and Wendy McKay Laura Reahard Obus Elizabeth Reahard Oviedo Laura Paine Diane and Tom Pelak Nancy and Thad Popa Annalise Povolo Brian and Susan Price Jack and Janice Purse Carol and Lonnie Rademacher Andy Rademacher Cory Rademacher Tom and Cathy Reahard Bo and Stanley Reahard Bo and Stanley Reahard Ron Reimink Ashley and Logan Suttmann Andy and Elizabeth Walters Laurie and Jim Wilkins

Friends' Board of Directors would like to recognize and offer a huge bouquet of thanks to Carol Rademacher, Friends' Campaign Coordinator. Thanks to the leadership, dedication and attention to detail provided by Carol and her son, Andy, a CPA, each campaign gift and pledge received has been carefully recorded and promptly acknowledged. In addition, in November 2023, Carol worked closely with Bo Reahard and a team of volunteers to assemble and organize a mailing which was sent to all lake front property owners who had not yet made a gift or pledge to the campaign. It brought in more than 100 new donors and had generated more than \$120,000 in pledges by December 31, 2023. As this Annual Report goes to print in the first quarter of 2024, contributions from the mailing have continued to come in and total approximately \$180,000.

Summer "Friend Raising" Events

The Campaign Committee recognized from the outset that there is a need to educate community members about the gravity of the threat presented by aquatic invasive species. For this reason, the central component of the Campaign Committee's strategy during the summers of 2022 and 2023 was a series of educational "friend raising" events held in families' homes. The individuals listed below hosted or co-hosted these events in 2022 and 2023.

Jack and Betsy Biggs with co-hosts George and Molly Barbee Tony and Cathy Borden Gary and Terri Coyle Sue and Mike Downs Hayward and Kathy Draper Tim and Sarah Fogarty Annie and Bill Hostetler Rob Kurnick Debbie and Bill Lipner Dawn and Chris Lund Cindy and George Meeker Christine and Adam Mouch Lisa and Ted Neild Diane and Tom Pelak with co-hosts Liz and Linus Laskey and Ken and Pam Reid Nancy and Thad Popa Bo and Stanley Reahard with co-hosts Tom and Sue Trumbull Ashley and Logan Suttmann Paula and Michael Todd

Annie Hostetler, Robin Jamieson, Laura Paine, Nancy Popa, Cathy Borden, Carol Rademacher and **Nora Hiatt** helped coordinate these events and ensured they were informative and fun. The Campaign Committee also recognizes and thanks **Brian Price, Ron Reimink**, and **Annalise Povolo** for participating in the summer "friend raising" events and for sharing both their expertise and their passion for Lake Leelanau.

In addition, the Campaign Commitee organized a float for the July 4th parade, launched a social media campaign, and met in person in June and August at gatherings hosted by **Nora and Tom Hiatt** and **Jim and Mary Jo Grogan**. The July Campaign Committee meeting, which was to be hosted by **Jennie and Darren Keller**, was held via Zoom due to bad weather.

A group of volunteers including **Paula Todd, Leanne Grogan, Ashley Suttmann, and Bo Reahard** organized the first family-oriented Poker Float event to raise awareness about the need to protect Lake Leelanau. **Nick Jakary** donated the proceeds from the sale of refreshments from his food truck. The after party was hosted by **Mary Jo and Jim Grogan** with **Michael Todd** stepping in as emcee.





Campaign Progress Report

2023 At A Glance

The Campaign's second summer of events and activities continued to raise awareness in the community about the need for an organization with adequate resources to protect the waters of Lake Leelanau long term. As Campaign spokespeople observed at several fundraising gatherings during the year, "The Leelanau Conservancy does an incredible job protecting and stewarding Leelanau County's lands and forests, but there is no comparable organization with sufficient assets to provide long term protection to Lake Leelanau—the largest inland lake in the County and the 15th largest lake in Michigan."



By the end of the summer, approximately 260 families had attended fundraising events organized by Friends in 2022 and 2023.

By the end of 2023, Friends had received cumulative gifts and pledges from 351 donors totaling \$7.2 million. In addition, Friends had earned approximately \$450,000 on its investment portfolio since inception. The balance of the commitments was in the form of pledges. As of December 31, 2023, all but one of Friends' donors were current on their pledge payments.

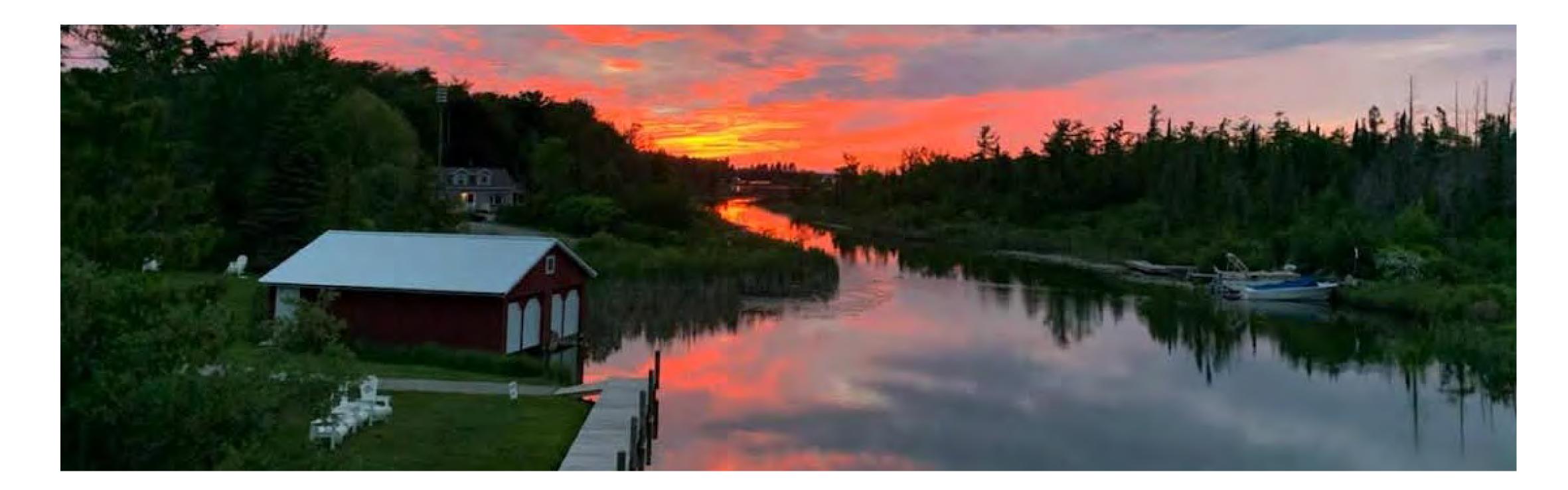
DUNURS

in 2022 and 2023



For additional details, please see the Financial Report on page 20.





Honor Roll of Donors

Founders

Thirty-four individuals, families and institutions have donated, pledged and/or raised \$100,000 or more for the Campaign, earning these supporters the distinction of being named Founders of Friends of Lake Leelanau.

The Campaign Committee would particularly like to thank **Rob Kurnick** who hosted a lovely dinner for the Founders at his home overlooking Lake Leelanau in August.

If you would like to join this list of community leaders, please send a note to any one of the board members or to Carol Rademacher, Campaign Coordinator (and a Founder, along with her husband Lonnie) at <u>crademac55@gmail.com</u>.

Anonymous Joe and Judy Aristeo Ashken Family Jack and Betsy Biggs George and Molly Barbee and Family Tony and Cathy Borden Emil and Maureen Brolick and Family Gary and Terri Coyle Hayward and Kathy Draper Tim and Sarah Fogarty Jim and Mary Jo Grogan and Family Matt and Amelia Hayden and Family Tom and Nora Hiatt and Family Terry and Heather Howe Annie and Bill Hostetler and Family Howard Charitable Foundation Jennie and Darren Keller and Family

Rob Kurnick Family William and Deborah Lipner and Family Tad and Wendy McKay and Family George and Cindy Meeker and Family Adam and Christine Mouch Jack and Janice Purse Carol and Lonnie Rademacher Tom and Cathy Reahard and Family Bo and Stanley Reahard and Family The Riverside Inn Shawn and Morgan Stephenson Shelby Stephenson **Three Cords Foundation** Paula and Michael Todd and Family Tom and Sue Trumbull Ashley and Logan Suttmann and Family Mark and Anne Woolsey

Friends of Lake Leelanau recognizes with great gratitude those individuals, families and institutions who made contributions in 2022 and 2023. The Honor Roll below includes total contributions Friends has received from donors from the campaign's inception through December 31, 2023. Please note that many of the commitments to Friends are in the form of multi-year pledges. The Honor Roll only includes funds received through December 31, 2023; it does not include future pledge payments. It does also not include payments received in the first quarter of 2024, which will be included in 2024's Annual Report.

Contributions of \$100,000 or More

Anonymous

Joe and Judy Aristeo

Ashken Family Charitable Foundation Emil and Maureen Brolick Hayward and Kathy Draper Matthew and Amelia Hayden Bill and Annie Hostetler Howard Charitable Foundation Jennie and Darren Keller Rob Kurnick Family Tom and Cathy Reahard Shawn and Morgan Stephenson Shelby Stephenson Three Cords Foundation

Contributions of \$20,000 to \$49,999

Anonymous

George and Molly Barbee

Bob and Sally Biggs

Contributions of \$50,000 to \$99,999

Tom and Nora Hiatt GTRCF Wilfred and Joan Larson Endowment Bill and Lynda Leugers Steve and Deb Martineau

Tag and Marta Birge George and Barb Cochran Judy Frederick Jim and Mary Jo Grogan Terry and Heather Howe Tom and Diane Leugers Debbie and Bill Lipner Bruce and Kim Olson Laura Paine Bo and Stanley Reahard III David and Anne Shane Paula and Michael Todd Andy and Elizabeth Walters Harold and Jane Wiese Laurie and Jim Wilkins Mark and Anne Woolsey

Rick and Marlee Snowdon

Ann Stack



Contributions of \$10,000 to \$19,999

Adams Legacy Foundation

Kate and Dan Appel

Larry Mawby and Lois Bahle

Joan and Chuck Bennison and Family

Bill Encherman and Martha Leugers-Encherman

Laurence and Cathy Fallon

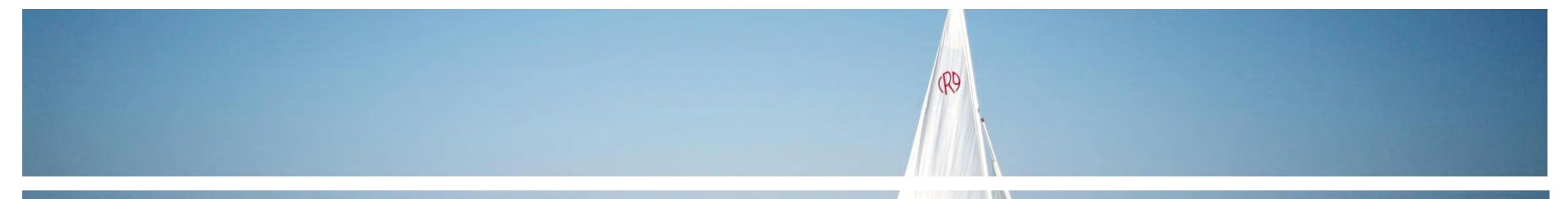
Pam Fortune*

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Contributions of \$5,000 to \$9,999

Pete and Nancy Baker Anne and Eric Blanchard John and Sarah Carter Tim and Susan Collins Charitable Fund Bruce and Lynn Dunn Georgiana Fenton* To a Friend from Henry Holt and Carol Vittert

John and Lynn Heekin Jeremy Jakary Jim and Laurie Kletzien Tad and Wendy McKay Josh and Taylor Mick Ted and Lisa Neild Diane and Tom Pelak Carol and Lonnie Rademacher Ralph and Taylor Reahard IV Richard and Gwen Schwabauer Ben and Louise Scott Joel and Linda Zylstra Andy and Robin Jamieson
Greg and Mary Kuntz
Craig and Lisa McConnell
Nancy and Thad Popa
John and and Karen Schaffer
Don and Debra Stricoff
Tom and Sue Trumbull
Ann and Warren Watkins
Mark and Lisa Weadick
Bruce and Libby Wilkinson Foundation
Randy and Joan Woods
Jim and Kit Wysor







Contributions of \$1,000 to \$4,999

Anonymous

Lawrence and Kathleen Acker

Ed Arlin and Deborah Greenman Arlin

Kim and Laurie Baird

Jack and Betsy Biggs

Kipp and Ellen Bingham and Family

Judy and Jon Birge

Contributions of \$1000 to \$4,999 (continued)

Steve and Ann Fisher Mike and Dawn Fisher James and Sally Friend Patrick and Christy Gaughan Norbert Gits Nancy Rixey Gottschalk Stewart and Nancy Greenlee

Turner and Anne-Sophie Booth Tony and Cathy Borden In memory of Gene and Rita Bulkowski from Doug and Jane Bouwman Andrew and Lauren Bozzelli William and Margee Bracken Alexander and Sally Bracken Family Fund Andrew Bradford David and Sally Buchanan Cathy and John Burns Bill and Mary Butler Capital Power's Generosity Program Scott Carroll and Erin O'Grady Betty Clarke Dorothy Jean Coulter Krupp-Courtade Scott Craig Lori and Dean Crutchfield

Chuck and Mollie Hall Edith Mead Holway Nancy and David Hunter Michael and Linnea Keen Tom and Sally Kimpel Alan Kirby and Theresa Pleasants Thomas and Maryann Knowles II Rick and Sandy Koehler Richard Korndorfer Lucy Lambert Linus and Liz Laskey Carol LeGray In honor of Martha Leugers Encherman from Matthew and Maureen Leugers John and Robin Ling Robert and Maria Mackenzie In honor of Tom Hiatt from Kate Ecker and John Mackie Jr.

George and Maryellen Daston William Fortune Butz and Richard Jock Davis Darlene Doorlag Sue and Mike Downs Tom and Cheryl Drumm Dave and Jen Dumoulin John and Gina Erb Hoensheid Family Fund Nancy and Jeff Fisher Patrick and Kristi Martin

Dan and Susan McDavid

Margaret McKinley

Allan and Mary McKisson

Frank and Penny Mead

George and Cindy Meeker

Richard and Sally Meese

Martin and Jane Meulendyke

James and Patricia Miller

Nick and Jeannine Minnick

11

Contributions of \$1000 to \$4,999 (continued)

Christine and Adam Mouch Carter and Tania Neild Rita and Jerry Palmer David and Ann Podeszwa Poker Float Fundraising Event **Brian and Susan Price** John and Angie Puetz Cory and Sarah Rademacher Andy and Kathryn Rademacher Stephen Redding Ken and Pam Reid Ron and Linda Reimink Dewey and Jane Renneker Robert and Bonny Risbridger Eppa and Buffie Rixey **Richard and Stacey Roberts** Doug and Sharon Rudy Chris Rutkowski Zach and Leah Sakas Joe and Kelly Sarafa Tim and Lucy Schaub Renee Schroll Linda and Jim Shad Mike and Gina Sheldon John Shoaff and Julie Donnell

Contributions of \$1000 to \$4,999 (continued)

Noah and Chelsea Suttmann Dan and Nancy Sweeney Skip and Lynn Telgard Winifred J. Tharp D'Vera G. Topol Doug and Judy VanDyke Darby Vermeulen Family

Greg Vogt and Claire Eberwein Tasso Teftsis and Margaret Weertz Gil Wheeler

Contributions of \$500 to \$999

Anonymous Kristine Ball Don and Anne Baty Drew Berlin Jim and Ann Bingham Warren and Sherry Blazy Denise and Stuart Butterfield Paul and Patricia Cobb Gary and Terri Coyle Pete and Anne Eardley Gary and Kathy Engelhardt Susan Fehrenbach awrence and Jacqueline Fleis

Caroline Spencer

Kate and Coenraad Stassen William and Adwoa Steel John and Marjorie Stoller

Dave and Kim Furbush

In Memory of John Gauthier from Ruth Gauthier Bill and Leanne Grogan Sara Harding



Contributions of \$500 to \$499 (continued)

Susan and Kelly Haun Paul and Meredith Henley Rudolph and Mary Jo Hirt Jr. Donovan and Jan Kiessel Barb and Jim Kobberstad Scott and Jane Larigan Scott and Lisa Martin

Contributions up to \$499

Anonymous Phyllis Babel In Memory of Ralph and Louise Bingham from Jim and Ann Bingham Dan and Laurie Birchmeier Tom and Gwen Bischoff Ken Blaze

Thomas Muszynski Alice Neild **Bob and Catherine Noonan** Steven and Cabrina Owsley Frank and Angela Petty David and Suzy Reese Tom and Margaret Rohs Tom and Sherry Sajkowski Bob and Sandra Sinnaeve Mary Jo Sleder and Rick Meyer Michael and Teri Steichen Don and Betsy Stephanic Steve and Cindi Strong Daniel and Stephanie Tresemer In honor of Katherine Hall Wheeler from Dr. Katherine Vestal James Weigand and Tawnya Rowden Dan and Kay White

Amy Bolmer Paul and Sara Borzcik Meg Meurer Brossy James and Nancy Buckhout William Buckhout Beth and John Cafaro Alan and Deb Campbell Judy and Michael Carmean James and Sara Cavanaugh Karen Chase Ted and Karen Cimafranca Robert and Patricia Coffaro Karl and Tracy Cooper Bruce and Brenda Cornell David and Dorothy Couturier Suzanne Crompton Jeff and Tamara Cutler In Memory of Bette and Bob Damm from Jamie Damm Howard Davis Laurie Gerdes and David DeGraat

Stuart and Suzanne White Joe and Michelle Will

Stuart and Nancy Winston



Kuieck Deming Family LLC



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Contributions up to \$499 (continued)

William and Nancy Dockter Richard and Kathy Ehrenberger II Rotary Endowment Claire Ernst Deb and Neal Fellows James Flaggert Gary and Lou Anne Ford George France Paul and Marianne Gard Lloyd and Kay Girbach Victoria Gits Trust Thomas and Elizabeth Griffith Fund Robert and Carolyn Grigereit Lynn and Diane Hedeman Tim and Carol Hinckley Diane and Tom Hoban Kelly Holcomb Sarah Krupp Horness Kathy and John Jahoda Chris and Sarah Johnson Jason Joseph David Kabaker and Brooke Nash Jim and Cindy Kacin Charles and Karen Kaufman

Contributions up to \$499 (continued)

Cobe Lund Gene and Susan Mapes John and Nannie Maxwell Steve and Susan Maybriar **David and Christina Michelmore** Carol Miller Preston and Colleen Moose In honor of Martha Leugers Encherman from Andrea Mosbaugh Susan Mosier Michael Mott North Lakes Estates Association Slater and Katie Nalley In Memory of Paula Gits from Tim and Mary O'Callaghan In Honor of Paul and Michael Todd from David and Sara Osborn Susan Pandorf and David Noling Christine Pfennig John and Gail Popa Andrew and Jennifer Powell James and Toni Pratt Sarah and Jeff Ragains Lindsley Raines

Casey Keller

Patrick and Annette Kendziorski

Fred and Sandra Koehler

John and Ruth Koelzer

Pamela Leonard and Stephen Kozelko Glenn and Judith LaCross

Rose Laing Bob and Lynne LaSarge Dan and Heidi Leugers Dawn and Chris Lund

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Phyllis Richard

Leonard and Karen Rinke Gary and Anita Risbridger Robert and Katie Roberts Alexandra Robson Michael and Laura Rothermel Marcia Banker and Jeffrey Schloemer William Slater Don and Jane Smit Nell Revel and Powell Smith

Contributions up to \$499 (continued)

Becky Stacy

Ken and Lisa Stann

Marsha Stratton and David Lautner

Mark Stuhldreher

Martha Topol and David Kirby

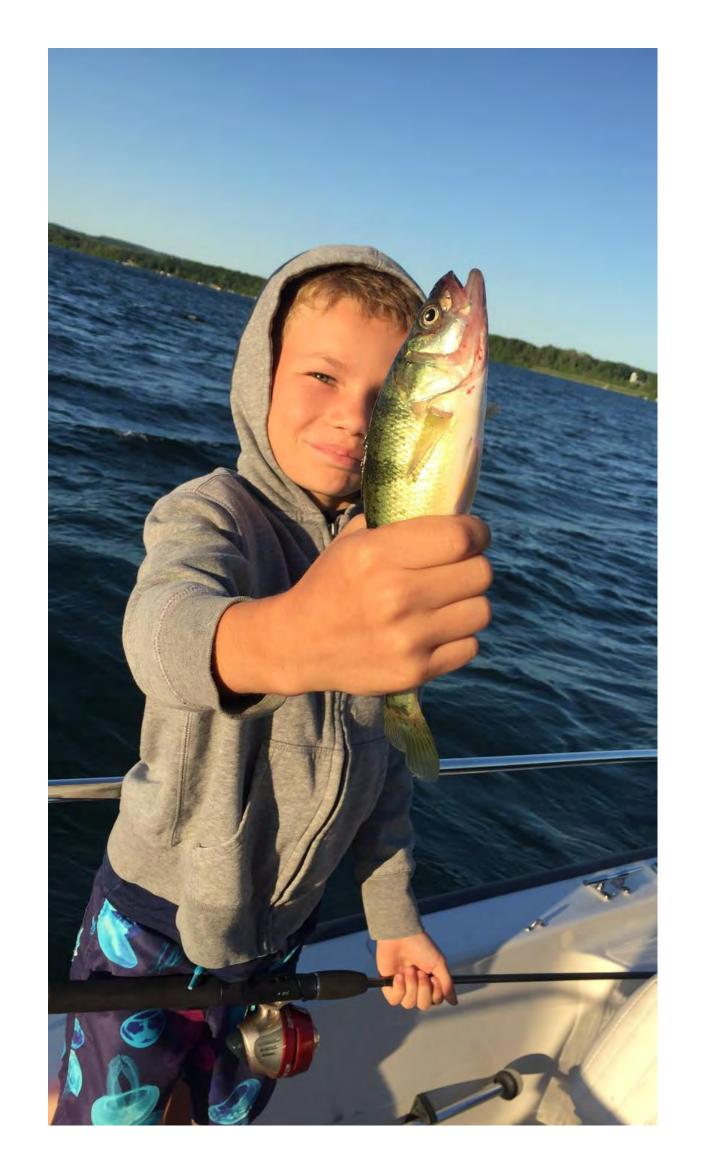
Steve and Susan Trillet

Robert and Anna Tucker Jr.

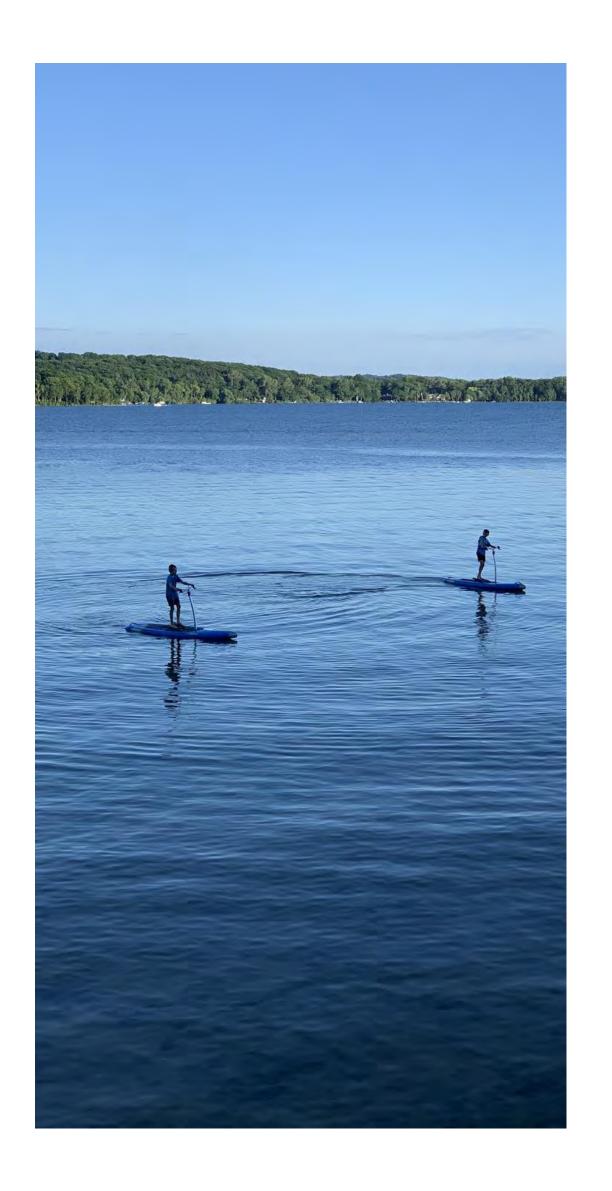


Amy Tumblin Dave and Cris Verhougstraete Richard Voss Blair and Anne Wangman Jennifer Weaver Sara and George Wellman Jim Wenstrup Steve and Donna Witmer Michael and Sharon Yeiser David Zelner













An Update: Addressing the Threat of Aquatic Invasive Species in Lake Leelanau

The Lake Leelanau Lake Association (LLLA), in conjunction with its partner, the Grand Traverse Band of Ottawa and Chippewa Indians (GTB), continued to lead the fight against aquatic invasive species in Lake Leelanau for the fourth year in 2023. Although the Association has received no financial support from Friends of Lake Leelanau to date, the principal reason Friends was established was to create a public foundation which will have the financial capacity to protect Lake Leelanau by funding qualified nonprofits like the Lake Association in the future. To give time for Friends to become established and gather assets before Friends begins to make grants in early 2025, Jennie and Darren Keller have generously covered most of LLLA's expenses to monitor and control aquatic invasive species in Lake Leelanau in 2022 and 2023. They have kindly agreed to continue to provide this support in 2024.



Friends encourages readers of this report to support both Friends and the Lake Association, since the missions of the two nonprofits are complementary. Friends is the only organization which has the financial resources to protect Lake Leelanau far into the future. LLLA is currently the only organization qualified to do the critical and challenging day-to-day field work absolutely essential to managing the grave threat invasive species present to Lake Leelanau. Together, Friends and LLLA have the ability to address and manage the threat of invasive species. More detailed information about both organizations, including how to support them, is available at their respective websites: www.friendsoflakeleelanau.org and

www.lakeleelanau.org

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Prevention

Without effective prevention measures, the expensive and labor-intensive programs to control invasive species in Lake Leelanau are destined to be repeated in an endless cycle, because re-infestation of invasive plants will almost certainly recur from boats which are not carefully cleaned before they are placed in Lake Leelanau.

Acknowledging this reality, LLLA and GTB have financed, installed and are currently maintaining four boat cleaning stations on Lake Leelanau. The stations are located at the busiest boat launch sites and are fairly evenly distributed around the lake. Beginning in the summer of 2024, all four boat stations will be staffed by part-time employees to encourage greater compliance. Boaters who use Lake Leelanau are encouraged to comply, and urge others to comply, with this simple motto: **Clean, Drain and Dry!**

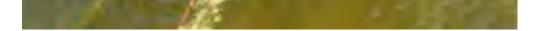
The Lake Association's comprehensive science-based program to address aquatic invasive species in Lake Leelanau encompasses three distinct operations: prevention, monitoring and control. The program initially focuses primarily, but not exclusively, on controlling Eurasian watermilfoil (EWM), which scientists agree is the most invasive aquatic plant in North America.

Monitoring and Early Detection

LLLA has experimented with several methods of monitoring the presence of aquatic plants in the South and North Lakes in the past four years: (i) visual inspection from boats; (ii) sampling plant populations from boats using the "rake toss" method; (iii) surveying with underwater and aerial drones; and (iv) using highly accurate (sub-meter) GPS geo-locating devices. The team continues to evaluate the latest technologies and employ state-of-the-art monitoring equipment in its work. Accurate monitoring is critical to the field work because effective control programs are predicated on identifying and monitoring target sites with pinpoint precision. This data also helps the EWM team identify and treat infestations while they are still small and also place burlap barriers with greater accuracy. Finally, and equally importantly, monitoring enables the field team to evaluate the success of its control and eradication programs over a period of months and years.

Control and Eradication





As Ron Reimink, the Lake Association's Lake Biologist, points out in the leadership team's detailed 2023 Field Report (a copy of which is available on the Association's website) the 2023 field season brought both surprises and new insights. This new information required the field team to adapt its work plan and revise its strategies to adjust to these new realities during the season.

The first great surprise was that several beds of EWM increased exponentially in size between the time they were measured in the fall of 2022 and the spring of 2023. The team conjectured that this expansion may have been due to the mild winter weather in 2022-2023 which enabled some established beds of EWM to grow substantially, or that perhaps aerial drones were unsuccessful identifying populations of shorter plants. The second great surprise was that, by the end of the summer of 2023, a number of EWM beds which had previously been mapped and were targeted for remediation simply disappeared, a development which still puzzles the field research team (although this phenomenon has been recorded on other lakes, both in Michigan and elsewhere in the U.S.).

Despite these surprises, the team was able to further improve its ability to place very large biodegradable burlap "blankets" efficiently and cover more than four acres of EWM—more than twice the amount of area covered in any previous year. At the end of the 2023 season, the team believed it had only one more very large infestation left to tackle in South Lake Leelanau, along with many smaller infestations which the team simply did not have the bandwidth to address in 2023. To date, apart from a few small infestations in the Narrows, no EWM has been found in North Lake Leelanau. The entire lake is monitored every year to identify and map infested sites.

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Control and Eradication (continued)

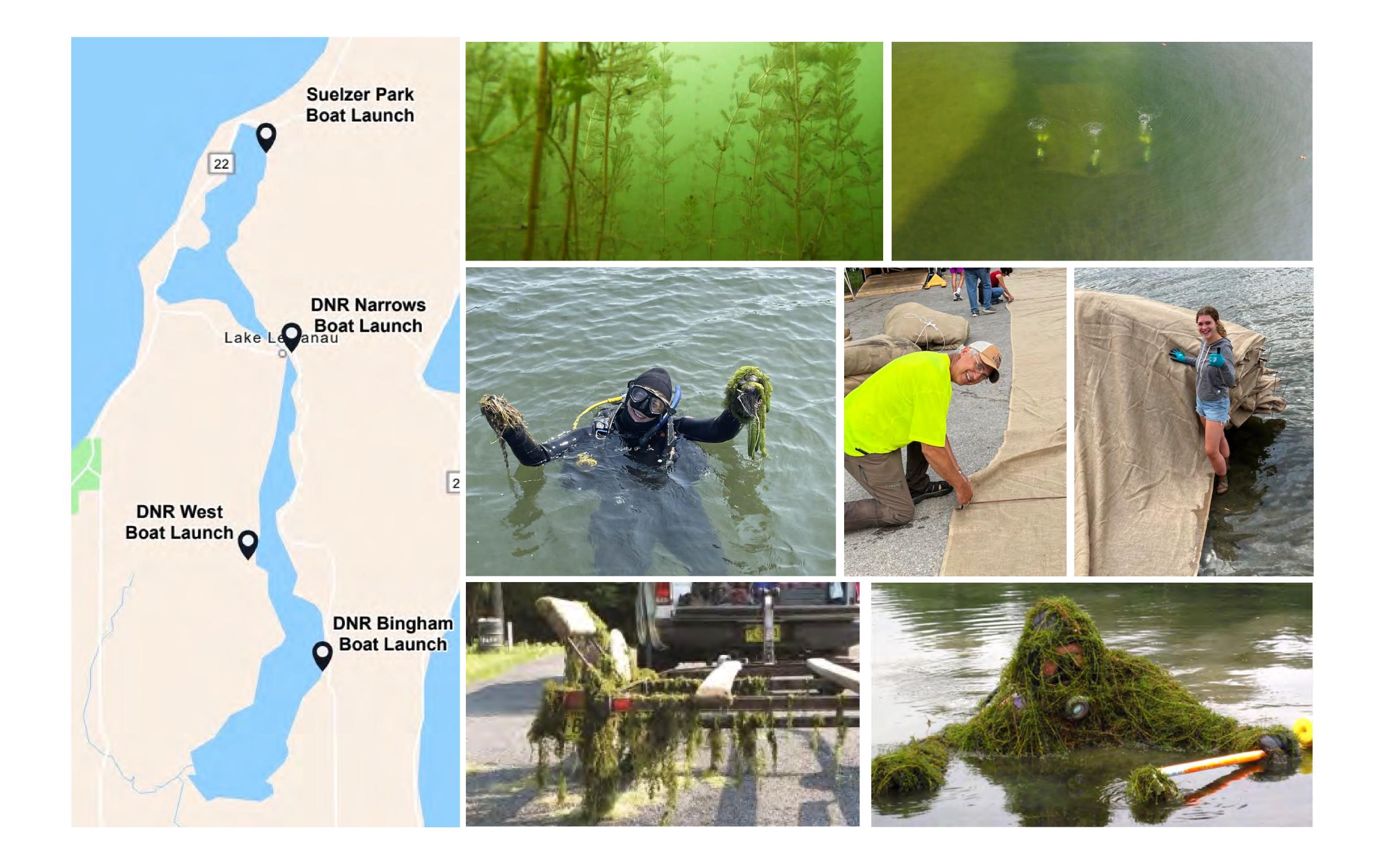
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It's important to stress that, to LLLA's knowledge, no other lake in North America has sought to control EWM using burlap barriers as large or as extensively and effectively as Lake Leelanau's research team. After four years of trying several different methods of controlling EWM, Lake Leelanau's team believes it has developed the most effective and environmentally friendly way to kill and quite possibly eradicate this extraordinarily fast growing and highly invasive aquatic plant.

The field team is already planning and ordering supplies for the 2024 field season, which will be one of the busiest yet. Next year the team will expand to include two teams of divers who will be working on the lake each day. Based on recent progress, the leadership team has concluded that 2024 may be the tipping point in the battle to control EWM. With more divers, the members of the team hope that within the next couple of years, they will be able to transition from seeking to halt the spread of EWM to focusing primarily on monitoring and maintenance.

Friends of Lake Leelanau salutes the Lake Association and the Grand Traverse Band for orchestrating and implementing this complex undertaking, and congratulates and thanks the entire team—particularly leaders **Ron Reimink, Annalise Povolo, Lonnie Rademacher and Dan Mays**—for their innovative strategies, their extraordinary

dedication and their hours of hard work. Friends also recognizes and thanks **Nancy and Thad Popa** for planning, obtaining permits for and overseeing the construction of the four boat wash stations, as well as **Dan Mays** and the **Grand Traverse Band** for providing a significant portion of the financing for these units.

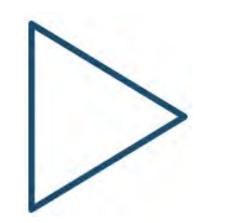


Friends of Lake Leelanau & Lake Leelanau Lake Association

/ Two Independent Organizations







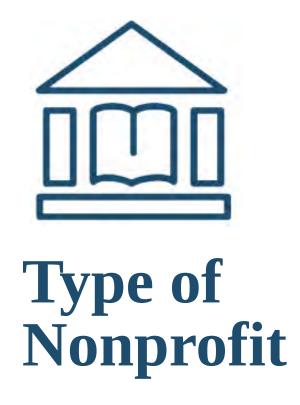
Inception

August 2021

The mission of Friends of Lake Leelanau is to protect the waters of Lake Leelanau in perpetuity. Friends accomplishes this goal through an endowment, the income which is distributed to tax-exempt organizations focused on improving the aquatic health of Lake Leelanau.

1980

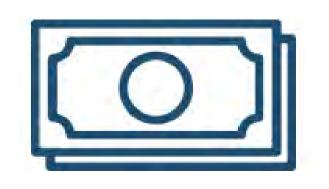
The Association, a 44-year-old organization with 571 members, is leading the charge to coordinate and implement comprehensive, science-based programs necessary to protect Lake Leelanau.



Foundation

The Foundation's priority is to develop a long-term mechanism to finance the prevention, monitoring, and control of invasive species and other threats to Lake Leelanau. Gifts to the Foundation will be placed in an endowment fund.

\$8,000,000



Finances



- At a 4.5% spend rate, an \$8 million endowment is expected to generate approximately \$360,000 in annual income. Starting in January 2025, Friends' board of directors will invite grant requests from qualified nonprofit organizations which have a demonstrated capability to prevent, monitor and control invasive species or address other threats to the health of Lake Leelanau.
 - The Foundation is currently governed by three board members:
 - Jennie Keller, President
 - Jim Grogan, Vice President and Treasurer
- Tom Hiatt, Vice President and Secretary Tom, the immediate past president of the Lake Leelanau Lake Association, is acting as a liaison between the organizations.
 Carol Rademacher is serving as the Campaign Coordinator for Friends and also attends all board meetings.

Association

- Donations and membership dues help fund the
- Association's current programs to prevent, monitor,
- and remove aquatic invasive species, construct boat
- cleaning stations, monitor water quality, protect the
- shoreline, and educate individuals on boating safety and lake stewardship.

\$500,000

The Association's annual budget funds the nonprofit's lake stewardship activities. Approximately two-thirds of the Association's annual budget, or more than \$300,000, is spent on preventing, monitoring and controlling aquatic invasive species in Lake Leelanau.

The Lake Association is governed by a 21-member board of directors and guided by four officers:

- Nancy Popa, President
- Kathy Birney, Vice President and Treasurer
- **Diane Pelak**, Vice President



Governance

Supporting Lake

Leelanau for

the *long-term*

- **Greg Vogt**, Secretary
- In addition, a number of other individuals with
- experience in finance, lake ecology, law, government, communications and business serve on the

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Association's committees and task forces.

Friends was formed to solve a long-term problem. No existing organization, including the **Association**, has the capacity to raise the funds needed to protect Lake Leelanau year after year. The Foundation seeks to address this critical need.

2023 Financial Report

2023 was the second year in Friends' three-year campaign to raise \$8 million in assets. These funds will be used to establish an endowment fund, from which Friends will make grants to other nonprofit organizations with the experience and capacity to protect Lake Leelanau from invasive species and other threats. To enable Friends to reach this goal efficiently, the board of directors of Friends will not make any grants until January 1, 2025. Between now and then, Friends' board plans to continue to build the organization's investment portfolio by raising funds through December 31, 2024 while reinvesting the dividends and interest earned in the interim.

As of December 31, 2023, 351 donors had given or pledged \$7.2 million. This compares to gifts and pledges of \$5.7 million Friends' had received from 168 donors at the end of 2022. In addition, Friends' investment portfolio has earned approximately \$450,000 from inception through December 31, 2023, bringing the total results of Friends' campaign to \$7.6 million—an amount which includes both paid and unpaid pledges as well as investment returns. At the end of 2023, Friends' assets included an estimated \$5.8 million in donations and pledge payments received as well as gains on investments in its portfolio. This number compares to Friends' assets of \$3.2 million at the end of 2022.

Friends' unpaid pledges totaled approximately \$1.8 million at the end of 2023. Many of the remaining pledges will be paid out over the next two or three years, although a few of the pledges have a longer payment period. At the end of 2023, all donors except one were current on their pledge payments.

Friends' fundraising expenses have been minimal. Friends does not maintain a physical office. Friends' board members receive no compensation and Friends has no paid staff. Friends' largest expenses are for its annual audit, which cost approximately \$5,000 in 2022, and for investment management fees, which are provided at a discounted rate. Total investment management fees were approximately 0.88% of the investment portfolio in 2023. The gains on Friends' investment portfolio reported above are net of investment management fees. Friends had no outstanding liabilities at the end of 2023.

Please note that the above numbers for 2023 are preliminary and unaudited. Gabridge & Company of Traverse City, MI, will audit Friends' financials in the first quarter of 2024. Once completed, the 2023 audit will be posted to Friends' website, **www.friendsoflakeleelanau.org**.







2023 Financial Report (continued)

Investment Committee and Investment Management

In 2022 Friends' board of directors established an Investment Committee which met quarterly in 2023. The members of the Committee are Jim Grogan, Tom Hiatt, Jennie Keller, Darren Keller and Tom Reahard.

The Investment Committee, in turn, engaged an independent investment management firm, Sapient Capital, to manage the nonprofit's assets. Sapient is a privately owned, independent advisory firm with more than \$9 billion in assets under management. Sapient's clients include a number of nonprofit organizations, as well as families, individuals, foundations and other institutions. Sapient is headquartered in Indianapolis with offices in Los Angeles, Miami and New York. Friends' account manager at Sapient is Michael Hall, Partner. Mike's background, as well as additional information about Sapient, is available at **www.sapientcapital.com**





WHAT'S NEXT

Friends plans to conclude its three-year fundraising campaign on December 31, 2024, although Friends will continue to welcome contributions after that date.

To enable the assets in the foundation to continue to grow, Friends does not plan to make any grants until January 2025. At that time, Friends' board of directors will solicit grant applications from qualified nonprofit organizations with the capability and experience to protect Lake Leelanau from invasive species and other threats.

Friends' Investment Committee and board of directors have adopted a target annual "spend rate" of 4.5%. At this rate, an endowment of \$8,000,000 will generate approximately \$360,000 in annual "spendable" income. This means Friends may make annual grants up to this amount and still be reasonably confident that the endowment's

investment returns will outpace the spend rate, enabling Friends' endowment to continue to grow over time.

For additional information about Friends, please see the website, www.friendsoflakeleelanau.org

Should you wish to make a donation to Friends, or if you have any questions about the organization, please contact any of the four individuals below.

Jennie Keller

President Jennie.Keller@brown-legacy.com

Jim Grogan Vice President jimg21@gmail.com

Tom Hiatt Vice President tom@thomashiatt.com

Carol Rademacher Campaign Coordinator crademac55@gmail.com







Don't Forget to Visit Friends' Online Store!

Friends' website includes a link to Friends' online store: www.gologoit.com/friends_lake_lee/shop/home

Please check out our handsome tee shirts, cozy hoodies, smart visors, handy

backpacks and a number of other useful items, many of which are available in Friends' signature summer colors: lake turquoise and sunset orange.

These items make great gifts for your family members and friends, or convenient additions to your boat and your home.











www.friendsoflakeleelanau.org









